

## Profit and Loss Account for the year ended 31st March, 2008

Schedule	Page		Rupees crores	Rupees crores	Previous Year Rupees crores
		<b>INCOME :</b>			
1	148	1. SALE OF PRODUCTS AND SERVICES .....		<b>22,191.80</b>	19,762.57
		Less — Excise Duty .....		<b>2,498.52</b>	2,211.48
				<b>19,693.28</b>	17,551.09
2	148	2. OTHER INCOME .....		<b>335.00</b>	433.67
				<b>20,028.28</b>	17,984.76
		<b>EXPENDITURE :</b>			
4	149	3. MANUFACTURING AND OTHER EXPENSES .....	11,645.24		10,813.84
		4. DEPRECIATION .....	834.61		819.29
			<u>12,479.85</u>		<u>11,633.13</u>
		5. Less — EXPENDITURE (OTHER THAN INTEREST) TRANSFERRED TO CAPITAL AND OTHER ACCOUNTS .....		175.50	236.02
			<u>12,304.35</u>		<u>11,397.11</u>
3	148	6. INTEREST.....	878.70		173.90
		7. TOTAL EXPENDITURE .....		<b>13,183.05</b>	11,571.01
		<b>PROFIT BEFORE TAXES AND EXCEPTIONAL ITEMS .....</b>		<b>6,845.23</b>	6413.75
		8. a EMPLOYEE SEPARATION COMPENSATION (See Note 11(a), Page 166) .....	(226.18)		(152.10)
		b CONTRIBUTION FOR SPORTS INFRASTRUCTURE (See Note 5, Page 165) .....	(150.00)		—
		c EXCHANGE GAIN/(LOSS) (See Note 31, Page 186) .....	597.31		—
				<b>221.13</b>	(152.10)
		<b>PROFIT BEFORE TAXES .....</b>		<b>7,066.36</b>	6,261.65
		9. TAXES			
		a CURRENT TAX .....	2,252.00		2,076.01
		b DEFERRED TAX (See Note 18, Page 180) .....	108.33		(52.51)
		c FRINGE BENEFITS TAX.....	19.00		16.00
				<b>2,379.33</b>	2,039.50
		<b>PROFIT AFTER TAXES .....</b>		<b>4,687.03</b>	4,222.15
		10. BALANCE BROUGHT FORWARD FROM LAST YEAR.....		<b>4,593.98</b>	2,976.16
		<b>AMOUNT AVAILABLE FOR APPROPRIATIONS .....</b>		<b>9,281.01</b>	7,198.31
		11. APPROPRIATIONS :			
		a PROPOSED DIVIDENDS .....	1,168.93		943.91
		(Details as per Directors' Report, Page 81)			
		b DIVIDEND ON CUMULATIVE CONVERTIBLE PREFERENCE SHARES .....	22.19		—
		c TAX ON DIVIDENDS .....	202.43		160.42
			<u>1,393.55</u>		<u>1,104.33</u>
		d GENERAL RESERVE .....	1,500.00		1,500.00
				<b>2,893.55</b>	2,604.33
		<b>BALANCE CARRIED TO BALANCE SHEET .....</b>		<b>6,387.46</b>	4,593.98
		<b>Basic Earnings per Share Rs. ....</b>		<b>67.17</b>	65.28
		<b>Diluted Earnings per Share Rs. (See Note 17, Page 180) .....</b>		<b>61.63</b>	65.27
M	163	NOTES ON BALANCE SHEET AND PROFIT AND LOSS ACCOUNT			

As per our report attached  
For DELOITTE HASKINS & SELLS  
Chartered Accountants,

P R RAMESH  
Partner.

Mumbai, 26th June, 2008

J C BHAM  
Company Secretary

For and on behalf of the Board

RATAN N TATA Chairman  
JAMES LENG Dy. Chairman

NUSLI N WADIA  
S M PALIA  
ISHAAT HUSSAIN  
JAMSHED J IRANI  
SUBODH BHARGAVA  
JACOBUS SCHRAVEN  
ANDREW ROBB  
T MUKHERJEE  
PHILIPPE VARIN  
B MUTHURAMAN Managing Director