

PERFORMANCE HIGHLIGHTS

(Tata Steel India)

Financial Capital



We generate our financial capital annually in the form of surplus arising from the current business operations and financing activities, which includes restructuring of debts aligned with the market conditions and other investments.

TURNOVER

₹53,261 Cr.

Higher as compared to FY2016, due to commencement of operations at Tata Steel Kalinganagar (TSK), higher production of Chrome Concentrate and Ferro Chrome with improved demand in the international market

PAT

₹3,445 Cr.

Increased by 2.6 times, as compared to FY2016, primarily on account of improved realisations, higher deliveries and lower exceptional charges over previous year

EBITDA

22%

Due to supportive realisations and strong growth in deliveries

CAPEX

₹3,173 Cr.

Manufactured Capital



We continually invest in our integrated steel plants, consisting of our iron making, steel making and rolling facilities, warehouses, along with the logistics operations, while ensuring safety and reliability of the operations.

NEW STEEL MAKING CAPACITY COMMISSIONED

3 MnTPA

Flat products at Kalinganagar (BF-BOF route)

TOTAL CRUDE STEEL PRODUCTION

11.68 MnT

Target achieved due to stable operation of Jamshedpur plant and ramp up of Kalinganagar plant

SAVINGS THROUGH IMPROVEMENT PROJECTS

₹3,400 Cr.

Across the value chain

SALES

7.7 MnT

Flat Products

3.3 MnT

Long Products

Intellectual Capital



Our thrust on innovation and research is of paramount importance for our product development and it also reinforces our operational efficiency and resource optimisation drive, while adhering to the Standard Operating Procedures. We incorporate customer requirement in our product development. We also collaborate with experts, academia and think tanks for our R&D efforts.

PATENTS FILED

870

(Cumulative till FY2017)

PATENTS GRANTED

360

(Cumulative till FY2017)

R&D SPEND

₹681 Cr.

(Cumulative from 2011)

REVENUE FROM NEW PRODUCTS

5%

(New Products: Products developed in last three years)

Human Capital



Our people form the core of our operations. We invest in employee welfare and happiness to drive performance excellence. Our work culture ensures safety, health, competency enhancement and overall well-being of our employees.

SAFETY	HEALTH INDEX	DIVERSITY	SKILLED MANPOWER	EMPLOYEES INVOLVED IN IMPROVEMENT INITIATIVES
19%	~2%	15%	~100%	92.5%
Increase in LTIs	Improvement in FY2017 over FY2016, due to focused awareness and intervention programmes	Increase in women workforce as compared to FY2016		
5 Fatalities				

Relationship Capital



We believe in building long-term, transparent and trust based relationships with our partners, while adhering to applicable norms and corporate ethics. We also invest in building our partners' capacities and sharing knowledge with them.

SUPPLIERS BASE	CHANNEL PARTNERS	CUSTOMERS	COLLABORATIONS
5,000+	12,000+	81.3%	42
		Customer Satisfaction Index	

Social Capital



Harmonious presence among our neighbouring communities bears a testimony to the value we place in community development initiatives, while partnering with them in their growth story.

CSR OUTREACH	CSR SPEND
1.1 Million People Impacted	₹194 Cr. Consistently higher than the mandate

Natural Capital



We depend on the stock of natural resources like iron ore, coal and other minerals which constitute our key raw materials. At the same time resources like land and water, are indispensable for our operations. We also manage the impacts of our operations on the natural environment.

ENERGY INTENSITY	WATER CONSUMPTION
1.7% Improvement over FY2016 (At Jamshedpur Steel Works)	~ 13% Improvement in Specific Water Consumption over FY2016 (At Jamshedpur Steel Works)