EUR			1 EU
D	PP.	Date of the deposition No. 0423.	

#### **ANNUAL ACCOUNTS IN EURO**

NAME: SEGAL

Legal form: PLC

Address: Chaussée de Ramioul

City: Ivoz-Ramet

Postal Code: 4400

Country: Belgium

Register of Legal Persons (RLP) - Office of the commercial court at: Liège, Division Liège

Internet address \*: www.segal.be

Company number:

till

till

0423.596.525

DATE 14/12/2007 of the deposition of the partnership deed OR of the most recent document mentioning the date of publication of the partnership deed and the act changing the articles of association.

ANNUAL ACCOUNTS approved by the General Meeting of

30/09/2015

concerning the financial year covering the period from

1/04/2014

31/03/2015

Nr.: 50

Previous period from

1/04/2013

31/03/2014

The amounts of the previous financial year are / -are-net \*\* dentical to those which have been previously published

COMPLETE LIST WITH name, first name, profession, residence-address (address, number, postal code, municipality) and position with the enterprise, OF DIRECTORS, MANAGERS AND AUDITORS

#### **KOCKELKOREN** Govert

Randwijcklaan 25, 1181 BL AMSTELVEEW, Netherlands

Title: President of the board of directors Mandate: 28/09/2012-30/09/2015

#### SHAILEN Sharma

In de Wolken 93, 1186 BH AMSTELVEEN, Netherlands

Title: Director

Mandate: 30/03/2012-30/09/2015

#### **KRUL Bram**

Mercatorstraat 25-I, 1056 PX AMSTERDAM, Netherlands

Title: Director

Mandate: 28/11/2014-30/09/2017

#### **CIETAK Adam**

Pieter Wantelaan 63, 2015EA HAARLEM, Netherlands

Title: Director

Mandate: 28/11/2014-30/09/2017

Enclosed to these annual accounts: MANAGEMENT REPORT

Total number of pages deposited:

Number of the pages of the standard form not deposited for not being

of service:

5 1, 5 2.1, 5.2 3, 5.2.4, 5.3 4, 5.3.5, 5 4 1, 5 4 2, 5 5 1, 5 5.2, 5 8, 5.16, 5.17.2, 7, 8, 9

Signature (name and position)

KOCKELKOREN Govern

President

(name and position) SHARMA Shailem Director

Optional statement

<sup>--</sup> Delete where appropriate

C 1.1

LIST OF DIRECTORS, MANAGERS AND AUDITORS (continuation of the previous page)

#### DELOITTE REVISEURS D'ENTREPRISES CALL 0429.053.863

Berkenlaan 8B, 1831 Diegem, Belgium

Title : Auditor, Number of membership : B025

Mandate: 1/10/2014- 30/09/2017

Represented by:

**ROUX Dominique** 

Gouverneur Roppesingel 13, 3500 Hasselt, Belgium

Auditor

Number of membership : A-01774

Nr.	0423.596.525			C 1.2

#### DECLARATION ABOUT SUPPLEMENTARY AUDITING OR ADJUSTMENT MISSION

The managing board declares that the assignment neither regarding auditing nor adjusting has been given to a person who was not authorised by law pursuant to art. 34 and 37 of the Law of 22nd April 1999 concerning the auditing and tax professions.

The annual accounts have have not \* been audited or adjusted by an external accountant or auditor who is not a statutory auditor.

If YES, mention here after: name, first names, profession, residence-address of each external accountant or auditor, the number of membership with the professional Institute ad hoc and the nature of this engagement:

- A. Bookkeeping of the undertaking\*\*,
- B. Preparing the annual accounts\*\*,
- C. Auditing the annual accounts and/or
- D. Adjusting the annual accounts.

If the assignment mentioned either under A or B is performed by authorised accountants or authorised accountants-tax consultants, information will be given on: name, first names, profession and residence-address of each authorised accountant or accountant-tax consultant, his number of membership with the Professional Institute of Accountants and Tax consultants and the nature of this engagement.

Name, first name, profession, residence-address	Number of membership	Nature of the engagement (A, B, C and/or D)
---	----------------------	---

Delete where appropriate.

<sup>&</sup>quot; Optional disclosure

C 2.1

### **BALANCE SHEET**

	Notes	Codes	Period	Previous period
ASSETS				
FIXED ASSETS		20/28	16.396.223	17.569.079
Formation expenses	5,1	20		
Intangible fixed assets	5.2	21	354.196	443.141
Tangible fixed assets	5.3	22/27	15.997.664	17.125.676
Land and buildings		22	2,028.722	2.407.136
Plant, machinery and equipment		23	13.646.350	14.589.382
Furniture and vehicles		24	86.530	129.158
Leasing and other similar rights		25		
Other tangible fixed assets		26		
Assets under construction and advance payments		27	236.062	
	- 41			
Financial fixed assets	5.4/ 5.5.1	28	44.363	262
Affiliated enterprises	5.14	280/1		202
Participating interests		280		
Amounts receivable		281		
Other enterprises linked by participating interests .	5.14	282/3		
Participating interests		282		
Amounts receivable		283		
Other financial assets		284/8	44,363	262
Shares		284		
Amounts receivable and cash guarantees		285/8	44 363	262
CURRENT ASSETS		29/58	23.694.553	16.821.607
Amounts receivable after more than one year		29		
Trade debtors		290		
Other amounts receivable		291		
Stocks and contracts in progress		3	1.522.944	1.745.855
Stocks		30/36	1 522 944	1.745.855
Raw materials and consumables		30/31	1.460.093	1.723 965
Work in progress		32		
Finished goods		33	62.851	21 890
Goods purchased for resale		34		
Immovable property intended for sale		35		
Advance payments		36		
Contracts in progress		37		
Amounts receivable within one year		40/41	6.168.219	5.963.640
Trade debiors		40	5.482.796	5 3 119 639
Other amounts receivable	5.5.41	41	685 423	574.001
Current investments	5.5.1/ 5.6	50/53		
Own shares		50		
Other investments and deposits		51/53		
Cash at bank and in hand		54/58	15.831.841	8.980.074
Deferred charges and accrued income	5.6	490/1	171.549	132.038
TOTAL ASSETS		20/58	40.090.776	34.390.686

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EQUITY AND LIABILITIES	Notes	Codes	Period	Previous period
EQUITY		10/15	23.825 118	22 52 1,076
Capital	5.7	10	12.500.000	12 500.000
Issued capital		100	12 500 000	12.500 000
Uncalled capital		101		
thare premium account		11 12		
Reserves		13	1,250,000	1,250.000
Legal reserve				1,230.000
		130	1.250.000	1.250.000
Reserves not available In respect of own shares held		1310		
Other		1311		
Untaxed reserves		132		
Available reserves		133		
ccumulated profits (losses) (+)/(-)		14	10.075.118	8.771.076
vestment grants		15	10.070.710	0.771.070
dvance to associates on the sharing				
ut of the assets		19		
ROVISIONS AND DEFERRED TAXES		16	2.475.440	1,666,121
rovisions for liabilities and charges		160/5	2.475.440	1.666.121
Pensions and similar obligations		160		
Taxation		161		
Major repairs and maintenance		162	2.225,440	1.416.121
Other liabilities and charges	5.8	163/5	250,000	250.000
eferred taxes		168	250,000	230,000
MOUNTS PAYABLE		17/49	13.790.218	40.000.400
			13.790.210	10 203 489
mounts payable after more than one year	5.9	17		
Financial debts		170/4		
Subordinated loans		170		
Unsubordinated debentures		171		
Leasing and other similar obligations		172		
Credit institutions		173		
Other loans		174		
Trade debts		175		
Suppliers		1750		
		1751		
Bills of exchange payable				
Advances received on contracts in progress		176		
Other amounts payable		178/9		
mounts payable within one year		42/48	13 433.418	9.791.612
Current portion of amounts payable after more than one year falling due within one year	5.9	42		
Financial debts		43		
Credit Institutions		430/8		
Other loans		439		
Trade debts		44	10.605 722	6 257,906
Suppliers		440/4	10.605.722	
			10,003,722	6.257.906
Bills of exchange payable.		441		
Advances received on contracts in progress		46	1900	
Taxes, remuneration and social security	5.9	45	2 823,148	3.533 706
Taxes		450/3	474.048	419.676
Remuneration and social security		454/9	2.349.100	3.114.030
Other amounts payable		47/48	4.548	
ccrued charges and deferred income	5,9	492/3	356.800	411,877
			40.090.776	

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### **INCOME STATEMENT**

	Notes	Codes	Period	Previous period
Operating income		70/74	57.405.700	51.728.461
Turnover	5.10	70	56.106.239	51 230.433
Increase (decrease) in stocks of finished goods, work and contracts in progress(+)/(-)		71	40.961	4.412
Own construction capitalised		72		
Other operating income	5_10	74	1.258.500	493.616
Operating charges		60/64	55.491.701	50.004.825
Raw materials, consumables		60	25.457.619	21.150.419
Purchases		600/8	25.193.748	20.902.911
Decrease (increase) in stocks(+)/(-)		609	263.871	247.508
Services and other goods		61	13.617.097	13 919.300
Remuneration, social security costs and pensions(+)/(-)	5.10	62	11.493.196	11,290,001
Depreciation of and amounts written off formation expenses, intangible and tangible fixed assets		630	2.621.786	2.459.301
Amounts written down stocks, contracts in progress and trade debtors - Appropriations (write-backs)(+)/(-)		631/4		
Provisions for risks and charges - Appropriations (uses and write-backs)(+)/(-)	5.10	635/7	809 3 9	-306.906
Other operating charges	5.10	640/8	1.492.684	1.492.710
Operation charges carried to assets as restructuring costs(-)		649		
Operating profit (loss)(+)/(-)		9901	1.913.999	1.723.636
Financial income		75	3.458	18.158
Income from financial fixed assets		750		
Income from current assets		751	3.458	15.156
Other financial income	5.11	752/9		3.002
Financial charges	5.11	65	19.805	20.160
Debt charges		650		13
Amounts written down on current assets except stocks, contracts in progress and trade debtors(+)/(-)		651		
Other financial charges		652/9	19.805	20 147
Gain (loss) on ordinary activities before taxes (+)/(-)		9902	1.897.652	1 721 634
	- 1	3002	1.007.002	1721034

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C 3

	Codes	Period	Previous period
Extraordinary income	76	40.540	050 000
	10	18.518	259.983
Write-back of depreciation and of amounts written down intangible and tangible fixed assets	760		
Write-back of amounts written down financial fixed assets	761		
Write-back of provisions for extraordinary liabilities and charges	762		
Gains on disposal of fixed assets	763		
Other extraordinary income	764/9	18.518	259.983
Extraordinary charges	66	27.142	80.904
Extraordinary depreciation of and extraordinary amounts written off formation expenses, intangible and tangible fixed assets	660		
Amounts written down financial fixed assets	661		
Provisions for extraordinary liabilities and charges - Appropriations (uses)(+)/(-)	662		
Loss on disposal of fixed assets	663		75.512
Other extraordinary charges 5.11	664/8	27 142	5.392
Extraordinary charges carried to assets as restructuring costs(-)	669		
Profit (loss) for the period before taxes(+)/(-)	9903	1.889.028	1.900.713
ransfer from postponed taxes	780		
Fransfer to postponed taxes	680		
ncome taxes	67/77	584.986	658.635
Income taxes	670/3	622.186	663 293
Adjustment of income taxes and write-back of tax provisions	77	37.200	4.658
Profit (loss) for the period(+)/(-)	9904	1.304.042	1.242.078
ransfer from untaxed reserves	789		
ransfer to untaxed reserves	689		
Profit (loss) for the period available for appropriation (+)/(-)	9905	1.304.042	1.242.078

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## **APPROPRIATION ACCOUNT**

Profit (loss) to be appropriated	(+)/(-)
Gain (loss) to be appropriated	
Profit (loss) to be carried forward	(+)/(-)
Transfers from capital and reserves	
from capital and share premium account	
from reserves	
Transfers to capital and reserves	*******************************
to capital and share premium account	
to the legal reserve	
to other reserves	
Profit (loss) to be carried forward	(+)/(-)
Owner's contribution in respect of losses	
Profit to be distributed	
Dividends	
Director's or manager's entitlements	
Other beneficiaries	

Codes	Period	Previous period
9906	10.075.118	8.926,681
(9905)	1.304.042	1 242 078
14P	8.771,076	7.684.603
791/2		200 - 200
791		
792		
691/2		155.605
691		
6920		155.605
6921		
(14)	10.075.118	8.771 076
794	4 1 7 1	
694/6		
694		
695	103.76	
696		

CONCESSIONS, PATENTS, LICENCES, KNOWHOW, BRANDS AND SIMILAR RIGHTS
Acquisition value at the end of the period
Movements during the period
Acquisitions, including produced fixed assets
Sales and disposals
Transfers from one heading to another (+)/(-)
Acquisition value at the end of the period
Depreciation and amounts written down at the end of the period
Movements during the period
Movements during the period
Movements during the period  Recorded
Movements during the period  Recorded
Movements during the period  Recorded
Movements during the period  Recorded  Written back  Acquisitions from third parties  Cancelled owing to sales and disposals

Codes	Period	Previous period
8052P	xxxxxxxxxxxxx	1.302,256
8022		
8032		
8042		
8052	1 302 256	
8122P	xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx	859.116
8072	88 944	
8082		
8092		
8102		
8112		
8122	948.060	
211	354.196	
	Committee of the commit	

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## STATEMENT OF TANGIBLE FIXED ASSETS

	Codes	Period	Previous period
LAND AND BUILDINGS			
Acquisition value at the end of the period	8191P	xxxxxxxxxxxxxxx	20,812,128
Movements during the period			
Acquisitions, including produced fixed assets	8161		
Sales and disposals	8171		
Transfers from one heading to another (+)/(-)	8181		
Acquisition value at the end of the period	8191	20.812.128	
Revaluation surpluses at the end of the period	8251P	xxxxxxxxxxxxxx	
Movements during the period			
Recorded	8211		
Acquisitions from third parties	8221		
Cancelled	8231		
Transfers from one heading to another(+)/(-)	8241		
Revaluation surpluses at the end of the period	8251		
Depreciation and amounts written down at the end of the period	8321P	xxxxxxxxxxxxx	18.404.992
Movements during the period			
Recorded	8271	378.414	
Written back	8281		
Acquisitions from third parties	8291		
Cance led owing to sales and disposals	8301		
Transfers from one heading to another(+)/(-)	8311		
Depreciation and amounts written down at the end of the period	8321	18.783,406	
NET BOOK VALUE AT THE END OF THE PERIOD	(22)	2 028 722	

PLANT, MACHINERY AND EQUIPMENT
Acquisition value at the end of the period
Movements during the period
Acquisitions, including produced fixed assets
Sales and disposals
Transfers from one heading to another (+)/(-)
Acquisition value at the end of the period
Revaluation surpluses at the end of the period
Movements during the period
Recorded
Acquisitions from third parties
Cancelled
Transfers from one heading to another(+)/(-)
Revaluation surpluses at the end of the period
Depreciation and amounts written down at the end of the period
Movements during the period
Recorded
Written back
Acquisitions from third parties
Cancelled owing to sales and disposals
Transfers from one heading to another(+)/(-)
Depreciation and amounts written down at the end of the period
NET BOOK VALUE AT THE END OF THE PERIOD

Codes	Period	Previous period
8192P	xxxxxxxxxxxxx	110.559.419
8162	1.166.793	
8172		
8182		
8192	111.726,212	201
8252P	xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx	
8212		
8222		
8232		
8242		
8252		
8322P	xxxxxxxxxxxxxx	95.970.037
8272	2.109.825	
8282		
8292		
8302		
8312		
8322	98.079.862	
(23)	13,646,350	

FURNITURE AND VEHICLES
Acquisition value at the end of the period
Movements during the period
Acquisitions, including produced fixed assets
Sales and disposals
Transfers from one heading to another (+)/(-)
Acquisition value at the end of the period
Revaluation surpluses at the end of the period
Movements during the period
Recorded
Acquisitions from third parties
Cancelled
Transfers from one heading to another(+)/(-)
Revaluation surpluses at the end of the period
Depreciation and amounts written down at the end of the period
Movements during the period
Recorded
Written back
Acquisitions from third parties
Cancelled owing to sales and disposals
Transfers from one heading to another(+)/(-)
Depreciation and amounts written down at the end of the period
NET BOOK VALUE AT THE END OF THE PERIOD

Codes	Period	Previous period
8193P	xxxxxxxxxxxxx	405.444
8163 8173 8183	1.975	
8193	407.419	
8253P	xxxxxxxxxxxxx	
8213 8223 8233 8243 8253		
8323P	xxxxxxxxxxxxxx	276.286
8273 8283 8293 8303 8313	44.603	
8323	320 889	
(24)	86.530	

	Codes	Period	Previous period
ASSETS UNDER CONSTRUCTION AND ADVANCED PAYMENTS			
Acquisition value at the end of the period	8196P	XXXXXXXXXXXXXX	
Movements during the period			
Acquisitions, including produced fixed assets	8166	236.062	
Sales and disposals	8176		
Transfers from one heading to another (+)/(-)	8186		
Acquisition value at the end of the period	8196	236.062	
Revaluation surpluses at the end of the period	8256P	xxxxxxxxxxxxx	
Movements during the period			
Recorded	8216		
Acquisitions from third parties	8226		
Cancelled	8236		
Transfers from one heading to another(+)/(-)	8246		
Revaluation surpluses at the end of the period	8256		
Depreciation and amounts written down at the end of the period	8326P	xxxxxxxxxxxxx	
Movements during the period			
Recorded	8276		
Written back	8286		
Acquisitions from third parties	8296		
Cancelled owing to sales and disposals	8306		
Transfers from one heading to another(+)/(-)	8316		
Depreciation and amounts written down at the end of the period	8326		
NET BOOK VALUE AT THE END OF THE PERIOD	(27)	236.062	

	Codes	Period	Previous period
OTHER ENTERPRISES - PARTICIPATING INTERESTS AND SHARES			
Acquisition value at the end of the period	8393P	xxxxxxxxxxxx	
Movements during the period			
Acquisitions, including produced fixed assets	8363		
Sales and disposals	8373		
Transfers from one heading to another (+)/(-)	8383		
Acquisition value at the end of the period	8393		
Revaluation surpluses at the end of the period	8453P	xxxxxxxxxxxxx	
Movements during the period			
Recorded	8413		
Acquisitions from third parties	8423		
Cancelled	8433		
Transfers from one heading to another(+)/(-)	8443		
Revaluation surpluses at the end of the period	8453		
Amounts written down at the end of the period	8523P	xxxxxxxxxxxxx	
Novements during the period			
Recorded	8473		
Written back	8483		
Acquisitions from third parties	8493		
Cancelled owing to sales and disposals	8503		
Transfers from one heading to another(+)/(-)	8513		
mounts written down at the end of the period	8523		
Incalled amounts at the end of the period	85 53 P	xxxxxxxxxxxxx	
Novements during the period(+)/(-)	8543		
Incalled amounts at the end of the period	8553		
NET BOOK VALUE AT THE END OF THE PERIOD	(284)		
OTHER ENTERPRISES - AMOUNTS RECEIVABLE			
NET BOOK VALUE AT THE END OF THE PERIOD	285/8P	xxxxxxxxxxxxxx	262
Movements during the period			
Additions	8583	44.101	
Repayments	8593		
Amounts written down	8603		
Amounts written back	8613		
Exchange differences(+)/(-)	8623		
Other(+)/(-)	8633		
NET BOOK VALUE AT THE END OF THE PERIOD	(285/8)	44.363	
ACCUMULATED AMOUNTS WRITTEN OFF ON AMOUNTS	8653		
NECEIVABLE AT THE END OF THE PERIOD	0000		

C 5.6

## OTHER INVESTMENTS AND DEPOSIT, DEFFERED CHARGES AND ACCRUED INCOME (ASSETS)

	Codes	Period	Previous period
INVESTMENTS: OTHER INVESTMENTS AND DEPOSITS			
Shares	51		
Book value increased with the uncalled amount	8681		
Uncalled amount	8682		
Fixed income securities	52		
Fixed income securities issued by credit institutions	8684		1
Fixed term deposit with credit institutions	53		
Falling due			
less or up to one month	8686		
between one month and one year	8687		
over one year	8688		
Other investments not yet shown seperately	8689		

## **DEFFERED CHARGES AND ACCRUED INCOME**

Allocation of heading 490/1 of assets if the amount is significant.

DEFFERED CHARGES
ACQUIRED PRODUCTS

Period			
	98.247		
	73.302		

C. 5.7

#### STATEMENT OF CAPITAL AND STRUCTURE OF SHAREHOLDINGS

#### Codes Period Previous period STATEMENT OF CAPITAL Social capital Issued capital at the end of the period ...... 100P XXXXXXXXXXXX 12.500.000 Issued capital at the end of the period ..... (100)12.500.000 Codes Amounts Number of shares Changes during the period: Structure of the capital Different categories of shares Ordinary stocks 12.500,000 99.004 Registered shares..... 8702 XXXXXXXXXXXXX 99.004 Bearer shares and/or dematerialized shares...... 8703 XXXXXXXXXXXX Uncalled Capital called, Codes capital but not paid Capital not paid Uncalled capital (101)XXXXXXXXXXXX Capital called, but not paid ...... 8712 XXXXXXXXXXXX Shareholders having yet to pay up in full Codes Period **OWN SHARES** Held by the company itself Amount of capital held 8721 Number of shares held ..... 8722 Held by the subsidiaries Amount of capital held 8731 Number of shares held ...... 8732 Commitments to issue shares Following the exercising of CONVERSION RIGHTS Amount of outstanding convertible loans 8740 Amount of capital to be subscribed ..... 8741 Corresponding maximum number of shares to be issued 8742 Following the exercising of SUBSCRIPTION RIGHTS Number of outstanding subscription rights 8745 Amount of capital to be subscribed 8746 Corresponding maximum number of shares to be issued 8747 Authorized capital, not issued ..... 8751

^
C.

### STATEMENT OF CAPITAL AND STRUCTURE OF SHAREHOLDINGS

	Codes	Period
Shared issued, not representing capital		
Distribution		
Number of shares held	8761	
Number of voting rights attached thereto	8762	
Allocation by shareholder		
Number of shares held by the company itself	8771	
Number of shares held by its subsidairies	8781	

STRUCTURE OF SHAREHOLDINGS OF THE ENTERPRISE AS AT THE ANNUAL BALANCING OF THE BOOKS, AS IT APPEARS FROM THE STATEMENT RECEIVED BY THE ENTERPRISE

TATA STEEL IJMUIDEN BV STAALVERWERKING EN HANDEL BV BELFIN BEHEERMAATSCHAPPIJ BV 12.499.748 EUR : 99.002 parts 126 EUR : 1 part 126 EUR : 1 part

Period

Codes

## STATEMENT OF AMOUNTS PAYABLE, ACCRUED CHARGES AND DEFERRED

## ANALYSIS BY CURRENT PORTIONS OF AMOUNTS INITIALLY PAYABLE AFTER MORE THAN ONE YEAR

Total amounts payable after more than one year, over five years .....

Amounts payable after more than one year, not more than one year	
Financial debts	8801
Subordinated loans	8811
Unsubordinated debentures	
Leasing and other similar obligations	
Credit institutions	
Other loans	8851
Trade debts	8861
Suppliers	8871
Bills of exchange payable	8881
Advance payments received on contracts in progress	8891
Other amounts payable	8901
Total amounts payable after more than one year, not more than one year	(42)
Amounts payable after more than one year, between one and five years	
Financial debts	8802
Subordinated loans	8812
Unsubordinated debentures	8822
Leasing and other similar obligations	8832
Credit Institutions	8842
Other loans	8852
Trade debts	8862
Suppliers	8872
Bills of exchange payable	8882
Advance payments received on contracts in progress	8892
Other amounts payable	8902
Total amounts payable after more than one year, between one and five years	8912
Amounts payable after more than one year, over five years	
Financial debts	8803
Subordinated loans	
Unsubordinated debentures	
Leasing and other similar obligations	8833
Credit institutions	
Other loans	
Trade debts	
Suppliers	
Bills of exchange payable	
Advance payments received on contracts in progress	
F-/	

8913

	Codes	Period
AMOUNTS PAYABLE GUARANTEED (headings 17 and 42/48 of liabilities)		
Amounts payable guaranteed by Belgian public authorities		
Financial debts	8921	
Subordinated loans	8931	
Unsubordinated debentures	8941	
Leasing and other similar obligations	8951	
Credit institutions		
Other loans	8961	
Trade debts	8971	
Suppliers	8981	
Bills of exchange payable	8991	
	9001	
Advance payments received on contracts in progress	9011	
Remuneration and social security  Other amounts payable	9021	
	9051	
Total amounts payable guaranteed by Belgian public authorities	9061	
Amounts payable guaranteed by real guarantees given or irrevocably promised by the enterprise on its own assets		
Financial debts	8922	
Subordinated loans	8932	
Unsubordinated debentures	8942	
Leasing and other similar obligations	8952	
Credit institutions	8962	
Other loans	8972	
Trade debts	8982	
Suppliers	8992	
Bills of exchange payable	9002	
Advance payments received on contracts in progress	9012	
Taxes, remuneration and social security	9022	
Taxes	9032	
Remuneration and social security	9042	
Other amounts payable	9052	
Total amounts payable guaranteed by real guarantees given or irrevocably promised by the	3002	
enterprise on its own assets	9062	
AMOUNTS PAYABLE FOR TAXES, REMUNERATION AND SOCIAL SECURITY		
Taxes (heading 450/3 of the liabilities)		
Expired taxes payable	9072	
Non expired taxes payable	9073	101.893
Estimated taxes payable	450	372.155
Remuneration and social security (heading 454/9 of the liabilities)		J. 2. 100
Amount due to the National Office of Social Security		
	9076	
Other amounts payable relating to remuneration and social security	9077	2.349.100

Nr.	0423.596.525	C 5.9
		0.39

## ACCRUED CHARGES AND DEFERRED INCOME

Allocation of the heading 492/3 of liabilities if the amount is considerable CHARGES TO IMPUTE

Period		
	356.800	

C 5.10

### **OPERATING RESULTS**

	Codes	Period	Previous period
OPERATING INCOME			
Net turnover			
Broken down by categories of activity	1		
Galvanization for automotive		50.729.647	45.658.790
Other sales		5.376.592	5.571 643
Allocation into geographical markets		3.370.392	3.37 1.043
France	1 1	483.921	372.632
Germany		876.784	601.632
Belgium		4.015.886	4.597.379
Netherlands		50.729.647	45.658.790
Other operating income		00.1.20.011	10.000.700
Total amount of subsidies and compensatory amounts obtained from public authorities	740	774.376	120.747
OPERATING COSTS			
Employees for whom the company has submitted a DIMONA declaration or are recorded in the general personnel register			
Total number at the closing date	9086	133	136
Average number of employees calculated in full-time equivalents	9087	134.4	134,8
Number of actual worked hours	9088	201.779	204.375
Personnel costs			
Remuneration and direct social benefits	620	7 085 871	7.446.081
Employers' social security contributions	621	2.683 182	2.650.110
Employers premiums for extra statutory insurances	622	330.335	304 431
Other personnel costs	623	1 393 808	769.150
Old-age and widows' pensions	624		120.229
Provisions for pensions			
Additions (uses and write-back) (+)/(-)	635		
Amounts written off			
Stocks and contracts in progress			
Recorded	9110		
Written back	9111		
Trade debtors			
Recorded	9112		
Written back	9113		
Provisions for risks and charges			
Additions	9115	1,399,000	E46 004
Uses and write-back	9116	589.681	546.094 853.000
	3110	559,001	653,000
Other operating charges	0.40	00 00	1000
Taxes related to operation	640	1,492,684	1.479.574
Other charges	641/8		13.136

C 5.10

### **OPERATING RESULTS**

#### **OPERATING COSTS**

Hired temporary staff and persons placed at the enterprise's disposal

Codes	Period	Previous period
9096 9097		0,1
9098		26
617		1.246

C 5.11

## FINANCIAL AND EXTRAORDINARY RESULTS

FINANCIAL RESULTS
Other financial income
Amount of subsidies granted by public authorities, credited to income for the period
Capital subsidies
Interest subsidies
Allocation of other financial income
Other financial products
Amounts written down off loan Issue expenses and repayment premiums
Intercalary interests recorded as assets
Value adjustments to current assets
Appropriations
Write-backs
Other financial charges
Amount of the discount borne by the enterprise, as a result of negotiating amounts receivable
Provisions of a financial nature
Appropriations
Uses and write-backs
Allocation of other financial charges
Exchange loss
Expenses on payments

Codes	Period	Previous period
9125		
9125		
6501		1 692
6503		
6510		
6511		
653		
6560		
6561		
	1.001	342
	2 244	2 250
	16.559	17.555

#### **EXTRAORDINARY RESULTS**

Various financial charges

Allocation other extraordinary income

Reimbursement tax

Telelink costs

Other extraordinary products

Allocation other extraordinary charges

Penalty and fine

Other extraordinary charges

Period		
	14,050	
	4.468	
	7.110	
	20.031	

### **INCOME TAXES AND OTHER TAXES**

	Codes	Period
INCOME TAXE		
Income taxes on the result of the current period	9134	622
Income taxes paid and withholding taxes due or paid	9135	250
Excess of income tax prepayments and withholding taxes recorded under assets	9136	
Estimated additional taxes	9137	372
Income taxes on previous periods	9138	
Taxes and withholding taxes due or paid	9139	
Estimated additional taxes estimated or provided for	9140	
In so far as income taxes of the current period are materially affected by differences between the profit before taxes, as stated in the annual accounts, and the estimated taxable profit		
Non-deductible expenses		1.086
Notional interest		-592

An indication of the effect of extraordinary results on the amount of income taxes relating to the current period

S	tatus of deferred taxes
	Deferred taxes representing assets
	Accumulated tax losses deductible from future taxable profits
	Other deferred taxes representing assets
	Deferred taxes representing liabilities
	Allocation of deferred taxes representing liabilities

Codes	Period
9141	
9142	
9144	

C 5.12

622.186 250.031

372.155

1.086.701 -592.304

THE TOTAL AMOUNT OF VALUE ADDED TAX AND TAXES BORNE BY THIRD PARTIES
The total amount of value added tax charged
To the enterprise (deductible)
By the enterprise
Amounts retained on behalf of third parties for
Payroll withholding taxes
Withholding taxes on investment income

Codes	Period	Previous Period	
9145	7.947 553	8.548.486	
9146	4 462 360	4.439.814	
9147	1.969.104	1.989.066	
9148			

#### RIGHTS AND COMMITMENTS NOT REFLECTED IN THE BALANCE SHEET

	Code	Period
PERSONAL GUARANTEES GIVEN OR IRREVOCABLY PROMISED BY THE ENTERPRISE AS SECURITY FOR DEBTS AND COMMITMENTS OF THIRD PARTIES	9149	
Of which		
Bills of exchange in circulation endorsed by the enterprise	9150	
Bills of exchange in circulation drawn or guaranteed by the enterprise	9151	
Maximum amount for which other debts or commitments of third parties are guaranteed by the enterprise	9153	
REAL GUARANTEES		
Real guarantees given or irrevocably promised by the enterprise on its own assets as a security of debts and commitments from the enterprise		
Mortgages		
Book value of the immovable proporties mortgaged	9161	
Amount of registration	9171	
Pledging on goodwill - amount of registration	9181	
Pledging of other assets - Book value of other assets pledged	9191	
Guarantees provided on future assets - Amount of assets involved	9201	
Real guarantees given or irrevocably promised by the enterprise on its own assets as a security of debts and commitments from third parties		
Mortgages		
Book value of the immovable proporties mortgaged	9162	
Amount of registration	9172	
Pledging on goodwill - amount of registration	9182	
Pledging of other assets - Book value of other assets pledged	9192	
Guarantees provided on future assets - Amount of assets involved	9202	
GOODS AND VALUES, NOT DISCLOSED IN THE BALANCE SHEET, HELD BY THIRD PARTIES IN THEIR OWN NAME BUT AT RISK TO AND FOR THE BENEFIT OF THE ENTERPRISE		
SUBSTANCIAL COMMITMENTS TO ACQUIRE FIXED ASSETS		
SUBSTANCIAL COMMITMENTS TO DISPOSE FIXED ASSETS		
ORWARD TRANSACTIONS		
Goods purchased (to be received)	9213	
Goods sold (to be delivered)	9214	
Currencies purchased (to be received)	9215	
Currencies sold (to be delivered)	9216	

INFORMATION RELATING TO TECHNICAL GUARANTEES, IN RESPECT OF SALES OR SERVICES Nought

INFORMATION CONCERNING IMPORTANT LITIGATION AND OTHER COMMITMENTS NOT MENTIONED ABOVE Nought

IF THEREIS A SUPPLEMENTARY RETIREMENTS OR SURVIVOR'S PENSION PLAN IN FAVOUR OF THE PERSONNEL OR THE EXECUTIVES OF THE ENTERPRISE, A BRIEF DESCRIPTION OF SUCH PLAN OF THE MEASURES TAKEN BY THE ENTERPRISE TO COVER THE RESULTING CHARGES

The Group insurance is contracted by the employer for the employed personnel and the worker to two insurance companies. Insurance premiums charge is shared between the employer and the beneficiaries. The capital, function of the fixed charges capital zation, are paid to the beneficiary at the pension or in case of decease.

423.596.525

#### RIGHTS AND COMMITMENTS NOT REFLECTED IN THE BALANCE SHEET

	Code	Period
PENSIONS FUNDED BY THE ENTERPRISE		
Estimated amount of the commitments resulting for the enterprise from past services	9220	

Methods of estimation Nought

#### NATURE AND BUSINESS PURPOSE OF OFF-BALANCE SHEET ARRANGEMENTS

Provided the risks or benefits arising from such arrangements are material and where the disclosure of such risks or benefits is necessary for assessing the financial position of the company; if required, the financial impact of these arrangements have to be mentioned too:

Nought

#### OTHER RIGHTS AND COMMITMENTS NOT REFLECTED IN THE BALANCE

Energy : in reference to the energy contract, some gas quantities have been booked on the market for the year 2015. This represents a purchase commitment of 1,2 millions €.

The not consumed quantities will be sold on the market. SEGAL commitment is about the values difference.

C 5.14

# RELATIONSHIPS WITH AFFILIATED ENTERPRISES AND ENTERPRISES LINKED BY PARTICIPATING INTERESTS

AFFILIATED ENTERPRISES	Codes	Period	Previous period
Financial fixed assets	(280/1)		
Investments	(280)		
Amounts receivable subordinated	9271		
Other amounts receivable	9281		
Amounts receivable	9291	4,803,862	4.033,773
After one year	9301	4,000,002	4.000.773
Within one year	9311	4.803.862	4 033.773
Current investments	9321		7,000.770
Shares	9331		
Amounts receivable	9341		
Amounts payable	9351	2 600 607	400.000
After one year	9361	2,689,687	406.990
Within one year	9371	2 690 697	100.000
	9371	2.689.687	406.990
Personal and real guarantees			
Provided or irrevocably promised by the enterprise, as security for debts or commitments of affiliated enterprises	9381		
Provided or irrevocably promised by affiliated enterprises as security for debts or commitments of the enterprise	9391		
Other substancial financial commitments	9401		
Financial results			
Income from financial fixed assets	9421		
Income from current assets	9431	3.326	14 954
Other financial income	9441		
Debts charges	9461		
Other financial charges	9471		
Gains and losses on disposal of fixed assets			
Obtained capital gains	9481		
Obtained capital losses	9491		
ENTERPRISES LINKED BY PARTICIPATING INTERESTS			
Financial fixed assets	(282/3)	The state of	
Investments	(282)		
Amounts receivable subordinated	9272		
Other amounts receivable	9282		
Amounts receivable	9292		
After one year	9302		
Within one year	9312		
Amounts payable	9352		
After one year	9352		
Within one year	9302	A 1 1 1 1 1	

Nr.	0423.596.525	C 5.14

## RELATIONSHIPS WITH AFFILIATED ENTERPRISES AND ENTERPRISES LINKED BY PARTICIPATING INTERESTS

#### TRANSACTIONS WITH RELATED PARTIES OUTSIDE NORMAL MARKET CONDITIONS

Mention of such operations if they are material, stating the amount of these transactions, the nature of the relationship with the related party and other information about the transactions necessary for the understanding of the financial position of the company:

P	eriod	
		ı

#### Additional information

In accordance to the exception foreseen in the Royal Decree dated 10/08/2009 and in the accountancy norm's legal notice dated 13/01/2010, this appendix must not be filled in as the Company is directly or indirectly owned by the Group Tata Steel, and as the linked parties with which the Company makes transactions are directly or indirectly owned by 100% by the Group Tata Steel.

For the Companies that are not owned by 100%, there is no transaction out of the market conditions.

		-
Nr.	0423.596.525	

person

To directors and managers ......

C 5.15

9503

9504

#### **FINANCIAL RELATIONSHIPS WITH**

Codes Period DIRECTORS AND MANAGERS, INDIVIDUALS OR BODIES CORPORATE WHO CONTROL THE ENTERPRISE WITHOUT BEING ASSOCIATED THEREWITH OR OTHER ENTERPRISES CONTROLLED BY THESE PERSONS, OTHER ENTERPRISES CONTROLLED BY THE SUB B. MENTIONED PERSONS WITHOUT BEING ASSOCIATED THEREWITH Amounts receivable from these persons 9500 Conditions on amounts receivable Guarantees provided in their favour 9501 Guarantees provided in their favour - Main condition Other significant commitments undertaken in their favour 9502 Other significant commitments undertaken in their favour - Main condition Amount of direct and indirect remunerations and pensions, included in the income statement, as

long as this disclosure does not concern exclusively or mainly, the situation of a single identifiable

	Codes	Period
AUDITORS OR PEOPLE THEY ARE LINKED TO		
Auditor's fees	9505	26 645
Fees for exceptional services or special missions executed in the company by the auditor		
Other attestation missions	95061	
Tax consultancy	95062	1.869
Other missions external to the audit	95063	
Fees for exceptional services or special missions executed in the company by people they are linked to		
Other attestation missions	95081	
Tax consultancy	95082	
Other missions external to the audit	95083	

Mention related to article 133 paragraph 6 from the Companies Code

To former directors and former managers

C 5.17.1

#### INFORMATION RELATING TO CONSOLIDATED ACCOUNTS

INFORMATION THAT MUST BE PROVIDED BY EACH COMPANY, THAT IS SUBJECT OF COMPANY LAW ON THE CONSOLIDATED ANNUAL ACCOUNTS OF ENTERPRISES

The enterprise has drawn up publiced a consolidated annual statement of accounts and a management report\*

The enterprise has not published a consolidated annual statement of accounts and a management report, since it is exempt for this obligation for the following reason\*

The enterprise and its subsidiaries on consolidated basis exceed not more than one of the limits mentioned in art. 16 of Company Law\*

The enterprise itself is a subsidiary of an enterprise which does prepare and publish consolidated accounts, in which her yearly statement of accounts is included\*

If yes, justification of the compliance with all conditions for exemption set out in art. 113 par. 2 and 3 of Company Law:

Not applicable

Name, full address of the registered office and, for an enterprise governed by Belgian Law, the company number of the parent company preparing and publishing the consolidated accounts required:

TATA STEEL IJMUIDEN N.V. Wenckebachstraat 1 1951 VELSEN NOORD, Netherlands

В

### INFORMATION TO DISCLOSE BY THE REPORTING ENTERPRISE BEING A SUBSIDIARY OR A JOINT SUBSIDIARY

Name, full address of the registered office and, for an enterprise governed by Belgian Law, the company number of the parent company(ies) and the specification whether the parent company(ies) prepare(s) and publish(es) consolidated annual accounts in which the annual accounts of the enterprise are included\*\*

TATA STEEL IJMUIDEN N.V.

Wenckebackstraat 1

1951 VELSEN NOORD, Netherlands

В

The enterprise drawns up consolidated annual accounts data for the major part of the enterprise

If the parent company(ies) is (are) (an) enterprise(s) governed by foreign law disclose where the consolidated accounts can be obtained\*\*

TATA STEEL IJMUIDEN N.V.

Wenckebachstraat 1

1951 Velsen Noord, Netherlands

Delete where no appropriate

<sup>\*\*</sup> Where the accounts of the enterprise are consolidated at different levels, the information should be given for the consolidated aggregate at the highest level on the one hand and the lowest level on the other hand of which the enterprise is a subsidiary and for which consolidated accounts are prepared and published

C 6

### **SOCIAL REPORT**

Numbers of joint industrial committees which are competent for the enterprise: 104

210

## STATEMENT OF THE PERSONS EMPLOYED

## EMPLOYEES FOR WHOM THE COMPANY HAS SUBMITTED A DIMONA DECLARATION OR ARE RECORDED IN THE GENERAL PERSONNEL REGISTER

During the period	Codes	Total	1. Men	2. Women
Average number of employees				
Full-time	1001	130,8	127,2	3,6
Part-time	1002	5,0	0,6	4.4
Total of full-time equivalents (FTE)	1003	134.4	127,7	6.7
Number of hours actually worked				
Full-time	1011	196.362	190.915	5.447
Part-time	1012	5.417	743	4.674
Total	1013	201.779	191.658	10.121
Personnel costs				
Full-time	1021	11.033.468		
Part-time	1022	459,728		
Total	1023	11.493.196	11.263.332	229 864
Advantages in addition to wages	1033	186.139	175.453	10.686
		DELEN ESTERNISHED		

During	the	previous	period
--------	-----	----------	--------

Average number of employees
Number of hours actually worked
Personnel costs
Advantages in addition to wages

Codes	1P. Men	2P. Women
1003	128,1	6,7
1013	193.906	10.469
1023	10,499.586	670.186
1033	172.172	9.716
P. Tota 20 11.16 18		128,1 193.906 10.499.586

At the closing date of the period	
Number of employees	
By nature of the employment contract	
Contract for an indefinite period	
Contract for a definite period	
Contract for the execution of a specifically assigned wo	ori
Replacement contract	
According to the gender and by level of education Male	
primary education	
secondary education	
higher education (non-university)	
university education	
Female	
primary education	
secondary education	
higher education (non-university)	
un versity education	
By professional category	
Management staff	
Employees	
Workers	
Other	

Codes	1. Full-time	2. Part-time	Total in full-time equivalents	
105	129	4	131,9	
110	119	4	121,9	
111	5		5,0	
112	1000			
113	5		5,0	
120	125		125,0	
1200	20		20,0	
1201	80		80,0	
1202	22		22,0	
1203	3		3,0	
121	4	4	6,9	
1210				
1211		1	0,8	
1212	2	3	4,1	
1213	2		2,0	
130	10	1	10,8	
134	19	3	21.1	
132	100		100,0	
133				

C 6

## HIRED TEMPORARY STAFF AND PERSONNEL PLACED AT THE ENTERPRISE'S DISPOSAL

During the period	Codes	1 Temporary personnel	Persons placed     at the disposal     of the enterprise
Average number of employees	150		
Number of hours actually worked	151		
Charges of the enterprise	152		

### TABLE OF PERSONNEL CHANGES DURING THE PERIOD

ENTRIES	Codes	1. Full-time	2. Part-time	3 Total in full-time equivalents
The number of employees for whom the company has submitted a DiMONA declaration or are recorded in the personnel register during the financial year in the general personnel register	205	11		11,0
By nature of the employment contract				
Contract for an indefinite period	210			
Contract for a definite period	211	4		4,0
Contract for the execution of a specifically assigned work .	212			
Replacement contract	213	7		7.0

DEPARTURES	Codes	1. Full-time	2. Part-time	Total in full-time equivalents
The number of employees with a in the DIMONA declaration indicated or in the general personnel register listed date of termination of the contract during the financial year	305	14		14.0
By nature of the employment contract				
Contract for an indefinite period	310	3		3,0
Contract for a definite period	311	3		3,0
Contract for the execution of a specifically assigned work	312			
Replacement contract	313	8		8.0
According to the reason for termination of the employment contract				
Retirement	340			
Unemployment with company allowance	341	1		1,0
Dismissal	342	1		1,0
Other reason	343	12		12,0
Of which the number of persons who continue to render services to the enterprise at least half-time on a self-employed basis	350			

C 6

## INFORMATION WITH REGARD TO TRAINING RECEIVED BY EMPLOYEES DURING THE PERIOD

Total number of official advanced professional training projects at company expense	Codes	Male	Codes	Female
Number of participating employees	5801	98	5811	8
Number of training hours	5802	1.418	5812	198
Costs for the company	5803	96.239	5813	18,972
of which gross costs directly linked to the training	58031	96.239	58131	18.972
of which paid contributions and deposits in collective funds	58032		58132	
of which received subsidies (to be deducted)	58033		58133	
Total number of less official and unofficial advance professional craining projects at company expense				
Number of participating employees	5821	88	5831	8
Number of training hours	5822	2.397	5832	13
Costs for the company	5823	84 898	5833	531
Total number of initial professional training projects at company expense				
Number of participating employees	5841		5851	
Number of training hours	5842		5852	
Costs for the company	5843		5853	





Chaussée de Ramioul 50 B-4400 IVOZ-RAMET Belgique TVA BE-0423 596 525

C7.1

## Rules of Evaluation at the 31th March 2015

In accordance of the stipulations of article 9 – subparagraph 1 – law dated 17<sup>th</sup> July 1975 and article 28 & 1 of the Royal Decree coordinated order dated 30<sup>th</sup> January 2001 in execution of the code of the companies, the following rules of evaluation, which are not legally defined, will be applied in the inventory, in accordance with the specific characteristics to our company.

## **Assets**

## I. Formation expenses

The expenses recorded at this item at their acquisition cost are yearly depreciated by 20 % starting from the exercise of the technical starting of technical use.

## II. Intangible assets

The expenses recorded at this item is activated with their value of acquisition and are depreciated over the economic period of "Know How", that is to say 5 years.

## III. Tangible assets

The tangible assets are recorded at their price of acquisition increased by the incidental expenses, or with their supply value.

The fixed assets produced by company itself are developed at the cost price which includes the directly manufacturing costs ascribable to the produced fixed assets. These fixed assets include the first set of spare parts.

The tangible fixed assets are covered by a depreciation corresponding to the allowed tax rates.

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Chaussée de Ramioul 50 B-4400 IVOZ-RAMET Belgique TVA BE-0423 596 525

## Percentages of tangible assets

C 7.2

		Annual rates
•	Land including the related incidental expenses	0
	Administrative buildings Industrial buildings Technical installations, spare parts and fixed material, including Cranes, slide bridges and equipment of traction by rail	
		8
•	Air-conditioners of the administrative buildings	20
•	Material of research subsidized by ECSC	20
•	Tools	25
•	Travelling materiel, such as cars, trucks, vans, travelling machines such as fork-lift trucks, similar clarks and	
	other machines	25
٠	Office equipment	<b>2</b> 5
•	Office furniture	10
•	Data-procession equipment rotating rapid	33,33

The incidental expenses on tangible fixed assets are depreciated according to the same rule as the principal.

On the fixed assets in progress and the related incidental expenses, depreciation can be practised.

## IV. Financial assets

The financial assets are recorded at their price of acquisition or contribution. The incidental expenses are not included in the price of acquisition.







Chaussée de Ramioul 50 B-4400 IVOZ-RAMET Belgique TVA BE-0423 596 525

C 7.3

### V. Stocks

Raw material (1)

Raw material stocks are valued according to method FIFO, in accordance with the financial result of the possible operations in long term, or at market price, if this one is lower.

Stocks molten in galvanizing zinc pots are valued according to zinc price.

Finished goods

Stocks of finished goods are valued according to the cost price "direct cost" or at the market price, if this one is lower.

## VI. Amounts receivable within one year

Accounting of these accounts is carried out with the face value.

## VII. Financial Investments and Deposits

### VIII. Cash at bank and in hand

## IX. Deferred charges and accrued income

The inscription with these three groups of account is done with the face value.

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Chaussée de Ramioul 50 B-4400 IVOZ-RAMET Belgique TVA BE-0423 596 525

C 7.4

## **Creditors**

## VII. Provisions for liabilities and charges

At the closing date of each financial year, provisions are established or adjusted according to the rules adopted for the following items:

- Major repairs and large maintenance
- Promises of complementary pension
- Competitiveness plan.

## IX. Accounts payable within one year

## X. Accrued Charges and deferred income

The inscription on this account is done with the face value.

All the amounts in foreign currencies are developed in Euro at the average rate of the day at the end of the financial year.

## **Emission trading**

According to the advice of the Belgian CNC 179/1 dated 26/11/2008 about the Emission Rights, the booking method applied is the net method

## Stocks of mother's houses property in deposit at SEGAL

\* cold rolled steel:

8.074 Tons

\* galvanized steel:

19.128 Tons







SEGAL SA Chaussée de Ramioul 50 B-4400 IVOZ-RAMET Belgique TVA BE-0423 596 525

## Annual report of the Board of directors for the Ordinary General meeting on September 30, 2015

#### I. Comments on the activities and the annual accounts

1st Part : Activities

### Operational Organisation of SEGAL

Segal is a production facility within the business unit TATA STEEL EUROPE (Hub Strip Mainland Europe) and is attached to the department Coated Products (CPR). Sales, operational planning, logistics, are centralised in TATA STEEL EUROPE and are done in coordination with Segal. The customer satisfaction, the product development and the R&D department of TATA STEEL EUROPE (Hub Strip Mainland Europe) give support with regards to the engineering process.

The production of Segal is fully dedicated to the automotive industry. The Segal integration in the Group structure is effective among other things through the New Operating Model, the Performance Improvement Team and the integration of the 5 TSE values (Unity, Integrity, Responsibility Understanding, and Excellence).

The strategic main lines of TSE (Human Resource, Focus on Customers, Operating Excellence, Innovation and Responsibility) are fully implemented in the strategy of Segal "The top galvaniser for automotive", in the ambitions of Segal and in its objectives. The main objectives of the company are the lasting development and the continuous improvement of the performances in order to satisfy all the stakeholders of Segal: the workforce, the customers, the partners, the public community and the TSE Group.

In order to fulfil these global objectives of TSE, Segal has continued the improvement and the development of the integrated approach through the Virtuoso project. This project allows Segal to improve the reliability of its processes and to stabilize its manufacturing process.

#### Health and safety:

The health and safety Group policy is implemented (15 principles Health and Safety Management). Group standards and uniform working procedures are integrated in the existing safety management system.

In 2014/2015, Segal doesn't have recorded any recordable injury according to the

Group rules during the whole period.

Annual report of the Board of Directors at the Ordinary General Meeting of 2015





Chaussée de Ramioul 50 B-4400 IVOZ-RAMET Belgique TVA BE-0423 596 525

Segal is fully involved in the safety initiative of the TSE group and continue to reinforce the health and safety as a priority.

#### Production:

The production volume of Segal has remained stable during the whole year. The production volume of the year 2014-15 was 582 KST against a plan of 562 KST. The productivity level of the company was higher compared to last year and has maintained a very good level of flexibility in order to fulfil the requirements of the market.

#### **Products:**

The product mix of galvanised products with regards to exposed and unexposed panels was quite demanding. The part of exposed panels reached 29% of the annual tonnage. On the other hand, the share of galvannealed products has remained steady in terms of production volume compared to previous year.

The development and the production of advanced high strength steels were done in rather bigger campaigns (increase of 2%). Steels with post-treatment have been developed and entered in the production phase since November 2014.

#### Quality and customer satisfaction:

Globally, the quality ratio of galvanizing has been improved compared to the previous year, due to actions that have been taken in relation with TSE to solve the main problems.

The customer satisfaction, measured in terms of customer complaints, was far improved compared to last year. Corrective actions through resolution problems tools (WHY-WHY, A3, ...) have taken place to solve them quickly and have contributed to improve the Customer Satisfaction.

#### **Employees:**

Globally, the number of employees has remained constant, but with some fluctuations during the year among others in the packaging department in relation to the product mix.

Training efforts were continued strongly (3950 hours), e.g. specialisation courses, health and safety, personal development, ISO etc...

#### **Environment:**

The CO<sup>2</sup> emission reduction targets are fixed within a branch agreement of the Belgian steel industry. This agreement has been renewed in 2013 for the period 2013-2020.

Nevertheless as result of the stringency of the European requirements for the reduction of greenhouse gas emissions, the quotas granted for the period 2013 – 2020 are not









Chaussée de Ramioul 50 B-4400 IVOZ-RAMET Belgique TVA BE-0423 596 525

sufficient (slightly). A program of CO2 reduction emissions has been launched integrating the TSE project "Energy Optimisation Platform". The first phase of this program has been done in 2014-15.

#### investments:

The investments have been carried out within an approved investment budget, which has been adjusted due to the economic situation and the Group's strategic rules. Crucial projects to improve quality, safety and environment have been carried out as planned

#### Quality of management systems:

In 2014-2015 the ISO TS16949 certification was renewed for 3 years by the official organisation Lloyd's.

With regards to ISO 14001, the certification was renewed once again for 3 years from 2012-13 by the official organisation Vincotte. In 2014-15, the 2<sup>nd</sup> monitoring audit took place in May, without any new non conformity.

## Circumstances and possible events that can have an effect on the development of the company:

In 2014/2015, the production volume improved in comparison to the year before (+41 KMT). Furthermore Segal has decreased the cost per standard ton produced. This decrease was mainly due to the effectiveness of the budget costs and lower Energies costs in spite of an increase of zinc price.

Several efforts are still having their effect this year, but will be pursued the next year. The 2015-16 production plan (565KTR) forecast will be almost full.

The Board of Directors are aware of the continued difficult market condition in this period

The Board of Directors are not aware of other risks or uncertainties for the future of the company.

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TATA STEEL





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## 2nd part : Annual accounts

SEGAL SA obtained from Belgian tax authorities a renewal of decision fixing the margin of 3% on costs to be applied. This agreement is valid till end of 2018-19 Year 2014-2015 has lead to a benefit of 1.304 K€.

The proposed appropriations and withdrawals are:

- profit to be carrled forward 31/03/2014 : - Gain to be appropriated :	8.771.076 1.304.042	_
- Result to be carried forward 31/03/2015 :	10.075,118	€

The result carried forward will be 10.075 K€ and the legal reserve 1.250 K€

## Fixed assets:

The net value of the fixed assets has been decreased by 1.217 K€, compared to 2013-14

This increase results from:

Q	New investments	+ 1.405 K€
	Depreciation	- 2.622 K€
	Transfer/disposal	K€

Creation of a new Caution of 44,1 K€ for a lease renewal

#### Stocks:

The value of the zinc stock has decreased by 336 K€ as result of quantity decrease at end of March.

The stock value integrates the zinc drosses, the production consumables and the packaging as per the internal rules. The annual variation is  $+113 \text{ k} \in$ .

#### Amounts receivable within one year:

The increase by 205 K€ mainly results from the increase of commercial receivable (+93 K€) and the increase of other creditors (111 K€)

The commercial receivable accounts are not expired: their level just reflects the monthly invoice including among others the zinc and energy.

The other receivables are increased (111 K€), mainly due to the Tax and VAT to be recovered.

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#### Cash position:

As per the internal rules of TSE Group, the short term positive cash positions are managed in collaboration with TATA STEEL BELGIUM SERVICES. Usually these cash positions show the difference between involcing sales and the actual monthly costs. During 2014-2015 the monthly invoicing is covering the entirety of the expenses Moreover the current assets cover the global amount payables.

#### **Equity:**

Capital remains unchanged as the legal reserve. The result of the year is fully transferred to the accumulated profits.

#### Provisions for liabilities and charges:

The expenses for big maintenance were lower than the provisions during this exercise (809 K€). Currently those provisions mount to 2.225 K€. This evolution is in accordance with the decennial provision plan for these kinds of expenditures. The plan is usually updated at the closure of the financial year.

The company has booked an accrual of 250 K€ for a claim in 2012-13. It concerns the takeover of a claim from CBS Belgium which is guaranteed by the Group

## Amounts payable within one year:

The trade debts have increased by 3.642 K€.

The non expired commercial debts level includes the payment of supplier's invoices for the investments in progress and the maintenance or supplying costs appropriate to the activity of the company, and the annual intercompany regularization.

The taxes to be paid have been increased by 54 K€

On the other hand the social debts has decreased by 765Keur

### Profit and loss account:

The sales turnover of the company, functioning as a cost centre, has been increasing in the period 2014-2015, mainly due to the zinc costs. The company has maintained its costs evolution under control

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## II. Significant events occurred after closing date

none

## III. Research and Development

Various research and development programs to improve current processes and technology have been continued in coordination with TSE, with the CRM and the local suppliers, in order to respond to the continuous evolution of the customers' demands and to the environmental requirements on reduction of energy consumption and environmental impacts.

Research plans are developed with TSE (Hub Strip Mainland Europe) and local suppliers to continue the perfecting of new high-strength steels and the development of a post treatment of the steel. Development and production stages are scheduled in 2015.

The R&D plan is integrated in the annual operating and improvement plan of the company, which resumes the prospects for the next 5 years.

### IV. Subsidiaries

Segal is not owner of branches or subsidiaries

V. Information relative to the existence of a clash of interests between the society and a director (Article 523 Society rules).

None

### VI. Financial instrument

The company doesn't use such kind of instrument









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### VII. Risks and incertitude's.

According to the management, there are no impairment indicators, taking into account the current market situation and its internal developments.

## VIII. Legal and statutory aspects

- a) Considering an assigned profit of 8.771.076 EUR and a benefit for the year of 1.304.042 EUR, the result available for appropriation is 10.075.118 EUR. The Board of Directors proposes to increase the benefit to be carried forward to 10.075.118 EUR.
- b) The General Meeting of the shareholders is invited to give, by special vote, the discharge to the Directors and the Auditors for 2014-2015 year.

voz-Ramet, June 03th 2015

GOVER KOCKELKOREN

airman of the Board of Director Adam Cietak

Director

Bram Krul

Director

Shailen SHARMA

Director