Financial statements and independent auditor's report Year ended 31 March 2015

## Financial statements and independent auditor's report Year ended 31 March 2015

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بيه كي اف تشارترد اكاونتنتس لخدمات الاستشارات الادارية



#### INDEPENDENT AUDITOR'S REPORT

The Shareholder
INTERNATIONAL SHIPPING AND LOGISTICS FZE

#### Report on the Financial Statements

We have audited the accompanying financial statements of INTERNATIONAL SHIPPING AND LOGISTICS FZE ("the establishment"), which comprise the Balance Sheet as at 31 March 2015, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information set out on pages 6 to 24.

#### Management's Responsibility for the Financial Statements

The establishment's Board of Directors is responsible for the matters in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the establishment in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the establishment and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

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#### INDEPENDENT AUDITOR'S REPORT

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An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the establishment's preparation of the financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the establishment has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by establishment's directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the establishment as at 31 March 2015, and its loss and its cash flows for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2015 ("the Order") issued by the Central Government of India in terms of Section 143(11) of the Act, we give in the Annexure a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by section 143(3) of the Act, we report that:
- we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- b. on our opinion, proper books of accounts as required by law have been kept by the establishment so far as it appears from our examination of those books;
- the Balance Sheet, and the Statement of Profit and Loss and the Cash Flow Statement dealt
  with by this report are in agreement with the books of account;

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#### INDEPENDENT AUDITOR'S REPORT

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- d. on our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e. on the basis of the written representations received from the directors as on 31 March 2015, taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2015, from being appointed as a director in terms of Section 164(2) of the Act;
- f. with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. the establishment did not have any pending litigations;
  - ii. the establishment did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and
  - iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the establishment.

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PKF Dubai United Arab Emirates 13 April 2015



## Annexure to the Independent Auditor's Report

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (i) (a) The establishment has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The establishment has a regular programme of physical verification of fixed assets which, in our opinion, is reasonable having regard to the size of the establishment and the nature of its assets. No material discrepancies were noticed on verification.
- (ii) The establishment has no inventory. Accordingly, clauses 3(ii) (a), (b) and (c) of the Companies (Auditor's Report) Order, 2015 are not applicable to the establishment.
- (iii) According to the books and records maintained by the establishment and the information and explanations given to us, the establishment has neither granted nor taken any loans, secured or unsecured to/from companies, firms or other parties listed under Section 189 of the Companies Act, 2013.
- (iv) In our opinion and according to the information and explanations given to us, there are generally adequate internal control systems commensurate with the size of the establishment and the nature of its business with regard to purchase of fixed assets. We have not observed any major weakness in the internal control system during the course of the audit.
- (v) In our opinion and according to the information and explanations given to us, the establishment has not accepted any deposits from the public.
- (vi) To the best of our knowledge and as explained, the Central Government has not prescribed maintenance of cost records under sub-section (1) of section 148 of the Companies Act, for the services of the establishment.
- (vii) (a) The establishment is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income-tax, sales-tax, wealth-tax, service-tax, customs duty, excise duty, cess and other material statutory dues applicable to it.
  - (b) According to the records of the establishment, the dues outstanding of income-tax, sales-tax, wealth-tax, service-tax, customs duty, excise duty and cess on account of any dispute, are as follows:

Name of the statue	Nature of dues	Amount (US\$)	Period to which the amount relate	Forum where dispute is pending
The Income Tax Act, 1961	Additional tax demand	2,564	2009-10	Income Tax Officer (Kolkata)
The Income Tax Act, 1961	Additional tax demand	1,370	2010-11	Income Tax Officer (Kolkata)

continued.....



## Annexure to the Independent Auditor's Report

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (c) There were no amounts which were required to be transferred to the Investor Education and Protection Fund in accordance with the relevant provisions of the Conpanies Act 1956 (1 of 1956) and rules made thereunder.
- viii. The establishment has no accumulated losses at the end of the financial year but it has incurred cash losses during the current financial year.
- ix. The establishment does not have any dues towards financial institution, bank or debenture holders.
- x. The establishment has not given any guarantees for loans taken by others from bank and financial institutions.
- xi. According to the information and explanations given to us, the establishment has not availed any term loans during the year under audit.
- xii. According to the information and explanations given to us, no fraud on or by the establishment has been noticed or reported during the course of our audit.

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PKF Dubai United Arab Emirates 13 April 2015

## BALANCE SHEET AS AT 31 MARCH 2015

	Note	2015 US\$	2014 US\$
I. EQUITY AND LIABILITIES			
(1) Shareholder's funds			
(a) Share capital	3	273,748	273,748
(b) Reserves and surplus		32,768,942	33,293,608_
		33,042,690	33,567,356
(2) Non-current liabilities			
Long-term provisions	4	442,381	683,205
		<u> </u>	
(3) Current liabilities			
(a) Trade payables	6	945,078	4,517,832
(b) Other current liabilities	7	1,413,750	3,722,891
(c) Short-term provisions	8	436,408	273,594
		2,795,236	8,514,317
TOTAL EQUITY AND LIABILITIES		36,280,307	42,764,878
II. ASSETS			
(1) Non-current assets			
(a) Fixed assets			
Tangible assets	9	979,462	1,080,475
Intangible assets	10	71,278	82,896
(b) Investment in associate	11	3,462,636	2,000,000
(c) Other non-current assets	12	8,949,704	7,187,407
( )		13,463,080	10,350,778
(2) Current assets			
(a) Trade receivables	13	3,516,282	7,256,688
(b) Cash and cash equivalents	14	16,751,373	19,856,192
(c) Short-term loans and advances	16	1,746,509	2,017,462
(d) Other current assets	17	803,063	3,283,758
(a) Said dallotte abboto		22,817,227	32,414,100
TOTAL ASSETS		36,280,307	42,764,878

The accompanying notes form an integral part of these financial statements. The report of the independent auditor is set forth on pages 1 to 5.

We confirm that we are responsible for these financial statements, including selecting the accounting policies and making the judgments underlying them. We confirm that we have made available all relevant accounting records and information for their compilation.

Authorised for issue by the Board of Directors on 13 April 2015.

For INTERNATIONAL SHIPPING AND LOGISTICS FZE

SOUMYA RANJAN PATNAIK

CEO & DIRECTOR

## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31 MARCH 2015

	•			
		Note	2015	2014
			US\$	US\$
I.	REVENUE			
	Revenue	18	66,132,150	98,877,280
	Other income	19	821,247	1,373,789
	TOTAL REVENUE	_	66,953,397	100,251,069
		_		
II.	EXPENSES			
	Direct costs	20	64,753,298	95,363,362
	Employee benefit expenses	21	1,375,179	1,928,422
	Depreciation and amortisation expenses	22	137,685	135,107
	Other expenses	23	1,108,133	1,379,025
	TOTAL EXPENSES	_	67,374,295	98,805,916
		_		
III.	(Loss)/profit before tax		(420,898)	1,445,153
iV.	Tax expense		103,768	187,689
		-		
٧.	(Loss)/profit for the year		(524,666)	1,257,464
		<del></del>		
VI.	Earning per equity share:			
	Basic		(524,666)	1,257,464
		<del></del>	, , ,	

The accompanying notes form an integral part of these financial statements. The report of the independent auditor is set forth on pages 1 to 5.

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2015

	Share capital	Reserves and surplus	Total
	US\$	US\$	US\$
As at 31.3.2013	273,748	32,036,144	32,309,892
Profit for the year		1,257,464	1,257,464
As at 31.3.2014	273,748	33,293,608	33,567,356
Loss for the year		(524,666)	(524,666)
As at 31.3.2015	273,748	32,768,942	33,042,690

The accompanying notes form an integral part of these financial statements. The report of the independent auditor is set forth on pages 1 to 5.

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2015

	2015	2014
	US\$	US\$
Cash flows from operating activities		
(Loss)/ profit for the year before tax	(420,898)	1,445,153
Adjustments for:		
Depreciation on tangible assets	112,626	117,108
Amortisation of intangible assets	<b>25,059</b>	17,999
Provision for bad and doubtful debts	561,798	707,968
Unrealised exchange loss	31,250	37,629
Credit balances written back	(288,484)	(810,519)
Loss on disposal of fixed tangible assets (net)	275	5,526
Interest income	(524,705)	(552,273)
Operating (loss) / profit before changes in		
operating assets and liabilities	(503,079)	968,591
Decrease/(increase) in trade receivables	3,147,358	(263,855)
Decrease/(increase) in short-term loans and advances	270,953	(1,134,995)
Increase in other non-current assets	(2,259)	(2,967)
Decrease in other current assets	2,326,875	5,400,668
Decrease in trade payables	(3,284,270)	(662,108)
(Decrease)/increase in long-term provisions	(240,824)	20,291
Decrease in other current liabilities	(2,309,141)	(6,674,313)
Increase in short-term provisions (net)	162,814	206,931
Cash used in operations	(431,573)	(2,141,757)
Taxes paid	(103,768)	(187,689)
Net cash used in operating activities	(535,341)	(2,329,446)
Cash flows from investing activities		
Payment for tangible assets	(12,846)	(61,452)
Payment for intangible assets	(13,441)	(95,081)
Payment for additional investments in associate	(1,462,636)	-
Proceeds from disposal of fixed tangible assets	958	4,654
Decrease in fixed deposits (net)	1,348,797	1,338,810
Interest received	418,486	714,664
Net cash from investing activities	279,318	1,901,595
Net decrees to seek and as to the total	(4-4-4-1)	
Net decrease in cash and cash equivalents	(256,023)	(427,851)
Cash and cash equivalents at beginning of year	4,103,444	4,531,295
Cash and cash equivalents at end of year (note 14)	3,847,421	4,103,444

## Note:

The above Cash Flow statement has been prepared under the indirect method as set out in Accounting Standard 3 (AS 3) 'Cash Flow Statements' as specified in Companies (Accounting Standards) Rules, 2006.

The accompanying notes form an integral part of these financial statements. The report of the independent auditor is set forth on pages 1 to 5.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

Type of asset	Estimated life
Freehold buildings	30 years
Furniture and fixtures	5 years
Office equipment	5 years
Computers	4 years
Vehicles	5 years

#### c) Intangible assets

Intangible assets are stated at cost less accumulated amortisation and impairment losses. The amount in respect of accounting software is amortised over a period of 4 years.

#### d) Investment in associate

Investment in associate is accounted at cost less provision, if any, for permanent diminution in the value of such investments in the separate financial statements of the investor as per Accounting Standard (AS) 13, 'Accounting for Investments'.

#### e) Staff end-of-service gratuity

The establishment provides gratuity and leave encashment benefits to its employees. Gratuity and leave encashment liabilities are not funded. The present value of these defined benefit obligations are ascertained by an independent actuarial valuation as per the requirement of Accounting Standards 15 (Revised)- Employee Benefits. The liability recognised in the balance sheet is the present value of the defined benefit obligations on the Balance Sheet date, together with adjustments for unrecognised past service costs. All actuarial gains and losses are recognised in the Statement of Profit and Loss in full in the period in which they occur.

#### f) Revenue

#### Time charter

Revenue under time charter is recognised based on the terms of the time charter agreement.

#### Voyage charter

Revenue and expenses relating to incomplete voyages are carried forward as voyage in progress and profits are recognised on completion of the voyages. Losses on contracts are assessed on an individual basis and provision is made for the full amount of the anticipated losses.

#### Demurrage income

Demurrage income, which is included in time/voyage chartering, represents payments by the customers to the establishment when loading or discharging time exceeds the stipulated time in the time/voyage charter, and is recognised when services have been performed and there exists no significant uncertainty as to its measurability and collectability.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

#### Income from jointly controlled operations

Income from jointly controlled operations represents the net income from jointly controlled coastal container services and limestone and other dry cargoes as per the agreement entered with the co-venturers. Share of expenses are accounted separately. Losses on contracts are assessed on an individual basis and provision is made for the full amount of the anticipated losses. These revenues under profit/(loss) sharing arrangement, being jointly controlled operations, are recognised on the same basis as similar contracts independently executed by the establishment (see note 1(b)).

## g) Voyages-in-progress/Income received in advance

Expenses relating to incomplete voyages are carried forward as voyages-in-progress. Revenue relating to voyages-in-progress is carried forward in the balance sheet as income received in advance.

#### h) Foreign currency transactions

Transactions in foreign currencies are translated into US\$ at the rate of exchange ruling on the date of the transactions.

Monetary assets and liabilities expressed in foreign currencies are translated into US\$ at the rate of exchange ruling at the reporting date.

Gains or losses resulting from foreign currency transactions are taken to the Statement of Profit and Loss.

#### i) Provision

Provision is recognised when the establishment has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made.

#### j) Taxes on income

Income tax is calculated on the taxable income for the period as applicable in respect of income from jointly controlled operations determined in accordance with the provision of the Indian Income Tax Act, 1961.

#### k) Financial instruments

Financial assets and financial liabilities are recognised when, and only when, the establishment becomes a party to the contractual provisions of the instrument.

Financial assets are de-recognised when, and only when, the contractual rights to receive cash flows expire or when substantially all the risks and rewards of ownership have been transferred.

Financial liabilities are de-recognised when, and only when, they are extinguished, cancelled or expired.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

Current and non-current financial assets that have fixed or determinable payments and for which there is no active market, which comprise trade and other receivables, short-term loans and other current and non-current assets are classified as loans and receivables and stated at cost or, if the impact is material, at amortised cost using the effective interest method, less any write down for impairment losses plus reversals of impairment losses. Impairment losses and reversals thereof are recognised in the Statement of Profit and Loss.

Current financial liabilities, which comprise trade payables, short-term provisions and other current liabilities are measured at cost or, if the impact is material, at amortised cost using the effective interest method.

#### l) Significant judgments and key assumptions

The significant judgments made in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are as follows:

#### Impairment

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At each reporting date, management conducts an assessment of tangible assets, intangible assets and all financial assets to determine whether there are any indications that they may be impaired. In the absence of such indications, no further action is taken. If such indications do exist, an analysis of each asset is undertaken to determine its net recoverable amount and, if this is below its carrying amount, a provision is made. In the case of loans and receivables, if an amount is deemed irrecoverable, it is written off to the Statement of Profit and Loss or, if previously a provision was made, it is written off against the provision. Reversals of provisions against loans and receivables are made to the extent of the related amount being recovered.

Key assumptions made concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are as follows:

#### Carrying values of property, plant and equipment

Residual values are assumed to be zero unless a reliable estimate of the current value can be obtained for similar assets of ages and conditions that are reasonably expected to exist at the end of the assets' estimated useful lives.

## Doubtful debt provisions

Management regularly undertakes a review of the amounts of receivables owed to the establishment either from third parties (refer note 13) or from related parties (refer note 15) and assesses the likelihood of non-recovery. Such assessment is based upon the age of the debts, historic recovery rates and assessed creditworthiness of the debtor. Based on the assessment assumptions are made as to the level of provisioning required.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

#### Impairment

Assessments of net recoverable amounts of tangible assets, intangible assets and all financial assets other than receivables (see above) are based on assumptions regarding future cash flows expected to be received from the related assets.

		2015	2014
		US\$	US\$
3.	SHARE CAPITAL		
	Issued and paid up:		
	1 share of AED 1,000,000		
	(translated to US\$ at the fixed exchange		
	rate of AED 3.653 = US\$ 1.00)	273,748	273,748
4.	LONG-TERM PROVISIONS		
	Provision for employee benefits		
	Post retirement benefits	240,428	211,139
	Other long-term employee benefits	201,953	472,066
		442,381	683,205

## 5. **POST RETIREMENT BENEFITS**

The establishment operates post retirement defined benefit plans as follows:

#### Unfunded

d. Actuarial loss

e. Expense recognised in the year

## **Post Retirement Gratuity**

Details of the gratuity plan are as follows:

# 1. Reconciliation of opening and closing balances of obligation

		and the second s
a. Obligation as at 1 April	214,345	151,656
b. Current service cost	54,613	39,203
c. Interest cost	9,639	7,767
d. Actuarial loss	8,449	25,927
e. Benefits paid	(43,137)	(10,208)
f. Obligation as at 31 March	243,909	214,345
2. Expense recognised during the year		
a. Current service cost	54,613	39,203
b. Interest cost	9,639	7,767
c. Expected return on plan assets		<u>-</u>

8,449

72,701

25,927

72,897

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

	3. Assumptions		
	a. Discount rate	4.50%	5.00%
	b. Rate of escalation in salary (per annum)	5.00%	5.00%
		2015	2014
		US\$	US\$
	4. Information for current and previous		
	financial year		
	a. Present value of defined benefit obligation	(243,909)	(214,345)
	b. Plan Assets at the end of the year	NA	NA
	c. Funded status	(243,909)	(214,345)
	d. Experience gain/(loss) adjustment on		•
	plan liabilities	7,428	(16,346)
	e. Experience gain/(loss) adjustment on		
	plan assets	NA	NA
	f. Actuarial gain/(loss) due to change		
	on assumptions	(15,877)	(9,581)
6.	TRADE PAYABLES		
	Creditors for services	423,895	3,204,419
	Provision for operating expenses	521,183	1,313,413
		945,078	4,517,832
7.	OTHER CURRENT LIABILITIES	<del></del>	
	Income received in advance	881,827	2,985,651
•	Provision for bonus	378,861	588,027
	Accruals	153,062	149,213
		1,413,750	3,722,891
_			
8.	SHORT-TERM PROVISIONS		
	Provision for employee benefits:		
	Post retirement benefits	3,481	3,206
	Other short-term employee benefits	308	412
		3,789	3,618
	Provision for tax	432,619	269,976
		436,408	273,594

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

9. TANGIBLE AS		<b>—</b>	0.00			
·	Freehold buildings	Furniture and fixtures	Office equipment	Computers	Vehicles	Total
	US\$	US\$	US\$	US\$	US\$	US\$
Cost	•					
As at 1 April 2013	957,239	207,648	58,355	70,687	99,864	1,393,793
Additions		11,121	12,853	6,204	31,274	61,452
Disposals			<del></del>		(20,956)	(20,956)
As at 31 March 2014	957,239	218,769	71,208	76,891	110,182	1,434,289
Additions	·	2,187	9,099	1,560	-	12,846
Disposals			(5,802)			(5,802)
As at 31 March 2015	957,239	220,956	74,505	78,451	110,182	1,441,333
Accumulated depreciati	on and impair	ment losses	<del></del>			
As at 1 April 2013	53,293	65,190	32,191	40,630	66,358	257,662
Depreciation	31,876	41,061	10,248	16,498	17,425	117,108
Adjustment for disposals	_		· ·		(20,956)	(20,956)
As at 31 March 2014	85,169	106,251	42,439	57,128	62,827	353,814
Depreciation	31,877	38,426	9,678	13,788	18,857	112,626
Adjustment for disposals	·		(4,569)	<b></b>		(4,569)
As at 31 March 2015	117,046	144,677	47,548	70,916	81,684	461,871
Carrying amount						
As at 1 April 2013	903,946	142,458	26,164	30,057	33,506	1,136,131
As at 31 March 2014	872,070	112,518	28,769	19,763	47,355	1,080,475
As at 31 March 2015	840,193	76,279	26,957	7,535	28,498	979,462

## 10. INTANGIBLE ASSETS

INTANGIBLE ASSETS			
	Capital work- in-progress	Software	Total
	ับรั\$	US\$	US\$
Cost			
At 1 April 2013		23,258	23,258
Additions	11,559	83,522	95,081
Written off		(23,258)	(23,258)
At 31 March 2014	11,559	83,522	95,081
Additions	13,441	25,000	38,441
Transfers	(25,000)		(25,000)
At 31 March 2015	20 20	108,522	108,522
Accumulated amortisation	•		
At 1 April 2013	<del></del>	7,264	7,264
Amortisation		17,999	17,999
Adjustments relating to write off	· · · · · · · · ·	(13,078)	(13,078)
At 31 March 2014	7 1	12,185	12,185
Amortisation		25,059	25,059
At 31 March 2015		37,244	37,244
Carrying amount			
At 1 April 2013	· · · · · · · · · · · · · · · · · · ·	15,994	15,994
At 31 March 2014	11,559	71,337	82,896
As at 31 March 2015	dd lab	71,278	71,278

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

		2015	2014
		US\$	US\$
11.	INVESTMENT IN ASSOCIATE		· .
	Investment in 14,893,334 (as at 31 March 2014		
	8,936,000) unquoted shares of TM Harbour Services		
	Private Limited (a company registered in the State of		
	West Bengal, India), and representing 25.82% (as at		
	31 March 2014 25.82%) in the share capital (a)	3,462,636	2,000,000
(a)	The investee company was incorporated on 2 Sep became an associate of the investee company on 18 Ju		ne establishment
-	On 5 December 2014, the establishment has made an shares in M/s. TM Harbour Services Pvt. Ltd at Rs 15 p		nent in 5,957,334
	Investment in associate is accounted at cost less	provision, if any	, for permanent
	diminution in the value of such investments in the se investor as per Accounting Standard (AS) 13, 'Accounti	•	
12.	OTHER NON-CURRENT ASSETS		
2.	OTHER NON-CURRENT ASSETS Employee security deposits*	40,068	36,167
2.		40,068 11,213	36,167 12,855
2.	Employee security deposits*	•	
12.	Employee security deposits* Other deposits	11,213	12,855
12.	Employee security deposits* Other deposits Bank deposits more than 12 months maturity	11,213 8,548,666	12,855 7,048,667
12.	Employee security deposits* Other deposits Bank deposits more than 12 months maturity	11,213 8,548,666 349,757 8,949,704	12,855 7,048,667 89,718
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth	11,213 8,548,666 349,757 8,949,704	12,855 7,048,667 89,718
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES	11,213 8,548,666 349,757 8,949,704	12,855 7,048,667 89,718
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables:	11,213 8,548,666 349,757 8,949,704 ority.	12,855 7,048,667 89,718 7,187,407
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables: Less than six months	11,213 8,548,666 349,757 8,949,704 ority.	12,855 7,048,667 89,718 7,187,407
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables: Less than six months More than six months	11,213 8,548,666 349,757 8,949,704 ority.	12,855 7,048,667 89,718 7,187,407 6,333,421 2,457,115
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables: Less than six months More than six months Gross current trade receivables	11,213 8,548,666 349,757 8,949,704 ority. 1,104,499 4,704,807 5,809,306	12,855 7,048,667 89,718 7,187,407 6,333,421 2,457,115 8,790,536
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables: Less than six months More than six months	11,213 8,548,666 349,757 8,949,704 Ority. 1,104,499 4,704,807 5,809,306 (2,293,024)	12,855 7,048,667 89,718 7,187,407 6,333,421 2,457,115 8,790,536 (1,731,226)
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables: Less than six months More than six months Gross current trade receivables Less: Provision for bad and doubtful debts	11,213 8,548,666 349,757 8,949,704 ority. 1,104,499 4,704,807 5,809,306	12,855 7,048,667 89,718 7,187,407 6,333,421 2,457,115 8,790,536 (1,731,226) 7,059,310
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables: Less than six months More than six months Gross current trade receivables	11,213 8,548,666 349,757 8,949,704 Ority. 1,104,499 4,704,807 5,809,306 (2,293,024) 3,516,282	12,855 7,048,667 89,718 7,187,407 6,333,421 2,457,115 8,790,536 (1,731,226) 7,059,310 197,378
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables: Less than six months More than six months Gross current trade receivables Less: Provision for bad and doubtful debts  Amount due from a co-venturer	11,213 8,548,666 349,757 8,949,704 Ority. 1,104,499 4,704,807 5,809,306 (2,293,024)	12,855 7,048,667 89,718 7,187,407 6,333,421 2,457,115 8,790,536 (1,731,226) 7,059,310
	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables: Less than six months More than six months Gross current trade receivables Less: Provision for bad and doubtful debts  Amount due from a co-venturer  Classification of current trade receivables:	11,213 8,548,666 349,757 8,949,704 Ority. 1,104,499 4,704,807 5,809,306 (2,293,024) 3,516,282	12,855 7,048,667 89,718 7,187,407 6,333,421 2,457,115 8,790,536 (1,731,226) 7,059,310 197,378 7,256,688
12.	Employee security deposits* Other deposits Bank deposits more than 12 months maturity Interest accrued on fixed deposits  *These deposits are held with Jebel Ali Free Zone Auth  TRADE RECEIVABLES Current trade receivables: Less than six months More than six months Gross current trade receivables Less: Provision for bad and doubtful debts  Amount due from a co-venturer	11,213 8,548,666 349,757 8,949,704 Ority. 1,104,499 4,704,807 5,809,306 (2,293,024) 3,516,282	12,855 7,048,667 89,718 7,187,407 6,333,421 2,457,115 8,790,536 (1,731,226) 7,059,310 197,378

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

-		2015	2014
		US\$	US\$
14.	CASH AND CASH EQUIVALENTS	·	
	Cash on hand	1,665	2,429
	Balances with banks: In current accounts	1,345,756	827,267
	Bank deposit less than 3 months maturity	2,500,000	3,273,748
	Cash and cash equivalents as per cash flow statement	3,847,421	4,103,444
	Bank deposits (with 3-12 months maturity)	12,903,952	15,752,748
	- -	16,751,373	19,856,192

#### 15. **RELATED PARTIES**

The establishment enters into transactions with entities that fall within the definition of a related party as contained in Indian Accounting Standard 18. The management considers such transactions to be in the normal course of business.

Related parties with whom transactions were entered and balances appeared comprise the parent company, the ultimate parent company, joint ventures of the parent company, directors, companies under common ownership/management control, associate, fellow subsidiaries and key management personnel.

Parent company	TM International Logistics Limited, India
Ultimate parent company	Tata Steel Limited, India
Directors	Mr. R.N. Murthy (Chairman) Mr. Guenther Hahn Mr. Dipak Banerjee Mr. Jayant Chakraborty Mr. Sabyasachi Hajara Capt. S.R. Patnaik
Companies under common ownership/management control	Martrade Gulf Logistics FZC, Dubai Martrade Shipping & Logistics GmbH, Germany Tata Steel Asia (Hongkong) Limited, Hong Kong
Associate	T.M Harbour Services Pvt. Ltd., India
Fellow subsidiaries	TKM Global GmbH, Germany TKM Global Logistic Ltd. TKM Global China Limited, China

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

At th	e reporting	date, signi	ficant balance	es with relat	ed parties w	ere as follows:		
	Parent	Ultimate	Companies	Associates	Fellow	Directors/Key	Total	Total
	company	parent company	under common		subsidiaries	management personnel	2015	2014
	US\$	US\$	ownership/ management control	lie¢.	US¢		uee	HOD
Included in	USĢ	. USD	US\$	US\$	US\$	US\$	US\$	US\$
trade								
receivables		68,305		·			68,305	
	994	68,035	341,849	· · · · · —	- '.			410,878
Included in								
trade payables	3,605						3,605	
	·		· <del></del>		514	286,326		286,840
Investment in	•							
associates				3,462,636			3,462,636	
		· ·		2,000,000	· -	· <b></b> ·		2,000,000
Included in staff loans and								
advances								
			·			313		313

All balances are unsecured and are expected to be settled in cash. Repayment and other terms are set out in notes 11 and 24.

Significant transactions with related parties during the year were as follows:

	Parent company	Ultimate parent company	Companies under common ownership/ management control	Fellow subsidiaries	Directors/ Key management personnel	Total 2015	Total 2014
	US\$	US\$	U\$\$	US\$	US\$	US\$	US\$
Revenue (services							
rendered)		<b></b> .	2,499,995			2,499,995	
		68,035	4,252,556	515,200			4,835,791
Direct costs (services						•	
received)	2,142			53,917		56,059	
	11,351						11,351
Reimbursement of		- 1 1			•		
services received	151,911			1,130		153,041	
	323,142			13,149			336,291
Directors' fees, remuneration and	2722		<del></del>			•	
benefits					292,136	292,136	
	· · · · · · · · · · · · · · · · · · ·	. * <del>-</del> . * .	<del></del> '-	4: L 4 -	542,315		542,315

The establishment has entered into transactions and contracts with related parties on an arm's length price basis.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

		2015	2014
16.	SHORT-TERM LOANS AND ADVANCES	US\$	US\$
10.	Advance to agents/ suppliers	529,218	430,275
	Staff loans and advances	20,325	15,986
	Prepaid expenses	50,953	51,400
	Deposits (other than employee security deposits)	10,084	75,865
	Advances against hire charges/container leases	32,283	1,027,931
	Advance tax	418,652	231,340
	Other receivables	684,994	184,665
		1,746,509	2,017,462
17.	OTHER CURRENT ASSETS		
	Voyages-in-progress	719,260	3,046,135
	Interest accrued on fixed deposits	83,803	237,623
	· -	803,063	3,283,758
	<u> </u>		
18.	REVENUE		
	Time chartering	51,946,848	86,936,185
	Voyage chartering	11,850,222	8,169,859
	Income from jointly controlled operations –	2,335,080	3,771,236
		66,132,150	98,877,280
19.	OTHER INCOME		
	Interest income on fixed deposits	524,705	552,273
	Credit balances written back	288,484	810,519
	Profit on sale of assets		4,654
	Foreign exchange gain	7,690	<del></del>
	Miscellaneous income	368	6,343
	· ·	821,247	1,373,789
20.	DIRECT COSTS		
	Vessel hire charges	24,082,780	44,512,568
	Bunkering costs	17,118,782	28,970,307
	Expenses of jointly controlled operations*	2,297,327	4,388,000
	Other direct costs	21,254,409	17,492,487
		64,753,298	95,363,362
	_		

<sup>\*</sup>Include unrealised exchange loss of US\$ 31,250 (previous year US\$ 37,629).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

		2015	2014
		US\$	US\$
21.	EMPLOYEE BENEFIT EXPENSES		
	Directors' fees, remuneration and benefits	292,136	542,315
	Staff salaries and benefits	1,010,342	1,313,210
	Staff end-of-service gratuity	72,701	72,897
		1,375,179	1,928,422
22.	DEPRECIATION AND AMORTISATION EXPENSES		
	Depreciation on tangible assets	112,626	117,108
	Amortisation of intangible assets	25,059	17,999
	_ 	137,685	135,107
23.	OTHER EXPENSES		
20.	Rent	20,578	29,646
	Loss on assets written off	275	10,180
	Provision for bad and doubtful debts	561,798	707,968
	Other expenses	525,482	631,231
	-	1,108,133	1,379,025

#### 24. FINANCIAL INSTRUMENTS

The management conducts and operates the business in a prudent manner, taking into account the significant risks to which the business is or could be exposed.

The primary risks to which the business is exposed, which are unchanged from the previous year, comprise credit risks, liquidity risks and market risks (including currency risks, cash flow interest rate risks and fair value interest rate risks).

Credit risk is managed by assessing the creditworthiness of potential customers and the potential for exposure to the market in which they operate, combined with regular monitoring and follow-up.

Management continuously monitors its cash flows to determine its cash requirements in order to manage exposure to liquidity risk.

The establishment avails and renders services in local and foreign currencies. Exposure to foreign currency transaction is minimised where possible by denominating such transactions in UAE Dirhams, which has a fixed parity with US Dollars.

Exposures to the aforementioned risks are detailed below:

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

#### Credit risk

. . Financial assets that potentially expose the establishment to concentrations of credit risk comprise principally bank accounts and trade and other receivables.

The establishment's bank accounts are placed with high credit quality financial institutions.

Trade and other receivables are stated net of the allowance of doubtful recoveries. At the reporting date, the establishment's maximum exposure to credit risk from such receivables outside UAE is as follows:

	Bank balance (fixed deposits including accrued interest)			e and ceivables
	2015	2014	2015	2014
	US\$	US\$	US\$	US\$
Indian sub-continent			663,729	1,988,214
Middle East countries	24,386,178	26,402,504	2,050,000	3,087,185
Other Asian countries			2,470,473	3,466,297
Europe			60,397	248,840

At the balance sheet date, 75% of trade receivables comprise receivable from two customers (previous year 67% of trade receivables was due from three customers).

Significant concentration of credit risk by industry are as follows:

	2015	2014
	US\$	US\$
Minerals	2,793,885	4,125,823
Construction	2,955,024	4,624,188
Agriculture	60,397	40,525

#### **Currency risk**

There are no significant currency risks as substantially all financial assets and financial liabilities are denominated in US Dollars or UAE Dirham which has fixed parity with the US Dollars except for the following:

## **Indian Rupees**

Trade receivables	265,990	1,226,139
Short-term loans and advances	458,471	415,033
Other current assets	<b>16.10</b>	165,036
Trade payables	7,036	647,682
Other current liabilities	955	19,387
Short-term provisions	432,619	269,976
Amount due from a co-venturer		197,378

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

#### Interest rate risk

Fixed deposit accounts are subject to fixed interest rates at levels generally obtained in the UAE and are therefore exposed to fair value interest rate risk.

#### Fair values

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair values of the establishment's financial assets and financial liabilities which are required to be stated at cost or at amortised cost approximate to their carrying values.

		2015	2014
		US\$	US\$
25.	AUDITOR'S REMUNERATION		
	Audit fees	26,006	23,270
26.	VESSEL HIRE COMMITMENTS  The establishment has entered into non-cancellate the future minimum hire payments are as follows:	ole vessel charter agi	reement for which
	Not later than one year	130,424	2,010,298
27.	VESSEL HIRE INCOME The establishment has entered into non-cance chartering vessels. The total minimum hire income	-	
	Not later than one year	1,022,970	9,495,378
28.	OTHER CONTRACTED COMMITMENTS		
20.	For development of computer software	••	13,440
29.	CONTINGENT LIABILITIES		
	Income-tax demand	3,934	18,403

Income tax demand comprises demand from the Indian income tax authorities for payment of additional tax of US\$ 3,934 pertaining to financial years 2009-10 and 2010-11.

#### 30. JOINTLY CONTROLLED OPERATIONS

Following assets and liabilities are held by the establishment in respect of jointly controlled operations which the establishment has entered into on a 50% profit/(loss) sharing basis [see note 1(b)].

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

	2015	2014
	US\$	US\$
Included in creditor for services (note 6)	7,036	647,682
Included in provision for operating expenses (note 6)		162,912
Included in other current liabilities (note 7)	955	19,387
Included in short-term provisions (note 8)	301,124	164,334
Amount due from a co-venturer (note 13)		197,378
Included in trade receivables (note 13)	265,990	1,226,139
Included in advance tax (note 16)	301,961	125,697
Included in deposits (note 16)	5,261	70,953
Included in other receivables (note 16)	67,943	70,547
Included in advance to agents (note 16)	83,306	147,999
Included in voyages-in-progress (note 17)	M %	165,036
31. EARNINGS PER SHARE (BASIC)	(524,666)	1,257,464

## 32. **COMPARATIVE FIGURES**

Previous year's figures have been regrouped/reclassified wherever necessary to make them comparable to those of current year.

For INTERNATIONAL SHIPPING AND LOGISTICS FZE

SOUMYA RANJAN PATNAIK

**CEO & DIRECTOR**